



PANELIST BIOGRAPHY



ERIC CHEN

Senior Vice President
CBRE

Eric Chen leads an investment sales team based in Ontario, representing clients in the sales of apartment buildings, condominium conversion and land for development for apartments in the San Gabriel Valley and Inland Empire regions. Eric represents a variety of client types include high net worth individuals, syndications, hedge funds, family trusts, private equities and oversea investors from Asia.

As Senior Vice President of Investment Properties, combining a 10+ year track record, solid relationships and CBRE's global platform, Eric will offer unmatched market insight, strategic advice and stellar performances to his clients.

Eric was the top investment sales producer nationally at Marcus & Millichap and he is consistently recognized as the top listing broker and investment advisor in the Southern California multifamily industry. Eric also advises clients on 1031 tax deferred exchanges by providing strategic solutions based on each individual client's needs.

Since 2003, Eric has completed over \$1 billion in sales, over 200 transactions and has between 30%-40% market shares in many cities within San Gabriel Valley and Inland Empire markets. Prior to joining CBRE, Eric was a Director of National Multi-Housing Group; where he successfully mentored many new agents at Marcus & Millichap.

To compliment his investment experiences, Eric prides himself on his commitment to provide his client with first-class services, which are results driven, trustworthy, effective and efficient on representing his client on listing and purchasing assignments as well as advisory services.