



## PANELIST BIOGRAPHY



# KRISTEN CROXTON

Senior Vice President  
Capital One Multifamily Finance

Kristen has 23+ years of experience handling acquisitions and refinances on properties nationwide. During that time, she has drawn on a variety of loan programs including Fannie Mae, Freddie Mac, FHA, balance sheet, bridge, life company and CMBS executions. She has also worked with a broad range of loan structures, including fixed and floating rate debt, tax-exempt bonds, construction loans, and credit facilities. She has originated in excess of \$9 billion in multifamily loans since 2005.

Ms. Croxton joined Capital One Multifamily Finance in July 2011 and co-founded the company's Newport Beach, California office with her partner Greg Reed, expanding the company's focus in the Western United States. Since joining Capital One, Ms. Croxton and her current team have placed more than \$5.75 billion of debt on multifamily and commercial assets nationwide. Ms. Croxton was formerly a Vice President of Origination for Deutsche Bank Berkshire Mortgage (DBBM) and also served as a Freddie Mac Product Manager and Senior Underwriter.

Ms. Croxton holds a Bachelor of Business Administration in Finance from James Madison University. An active member of the commercial real estate community, she has held numerous leadership positions for the Orange County chapter of Commercial Real Estate Women. She currently sits on the Fannie Mae Originator Subcommittee and previously sat on the Freddie Mac Advisory Committee.

### Awards:

2018 Rainmaker Award - Fannie Mae; 2017 Real Estate Forum's Rainmakers; 2016, 2017 & 2019 Top Direct Producer; 2016 Real Estate Forum's Women of Influence; 2015 Distinguished Achievement Award - Best Financial Structure; SPIRE 2013 Superior Performance in Lending