



PANELIST BIOGRAPHY



HAMID PANAHI

First Vice President
Institutional Property Advisors



Hamid began his career at Marcus & Millichap in 2004 under the firm's Sales Internship Program. After a move to Tucson in 2005, Hamid was recognized as Marcus & Millichap's Top First Year Agent for the firm's Arizona offices.

Although Hamid had quickly established a strong market share position, he had a deep desire to recruit and develop talent which led him to join the management team in 2011 by assuming the Sales Manager position of Marcus & Millichap's Los Angeles office. Shortly thereafter, Hamid was promoted to Regional Manager of the firm's Seattle office. While serving as Regional Manager, Hamid was responsible for the oversight, recruiting, hiring, training, development, deployment, support, retention, and direction of 30+ real estate investment professionals and finance originators covering the state of Washington.

With a desire to return home to Arizona and resume multifamily brokerage, Hamid joined the David-Gebing group, with a shared vision for expanding the group's multifamily investment advisory services to include Tucson, and the secondary and tertiary apartment markets throughout the southwestern United States.

Since 2013, Hamid has closed over \$500M in transactions, and is one of the leading brokers covering the Tucson multifamily market.